

# CULTURE & BRANDING GUIDE







## THE DEVELOPMENT TEAM

#### CINDY RYAN

Director of Advancement

Grant Writer

#### FILLED 5 HOURS/ WK VOLUNTEERS

Development Coordinator (part-time)

#### DEVELOPMENT COMMITTEE CHAIR

Debra Villarreal, Board Member \* pictured

#### DEVELOPMENT COMMITTEE

#### **Board and Non Board Members:**

Steven Upchurch, Nancy Roe, Rose Kaur, Alison Shelton, Paula Feinberg, Laura Ramirez, Dipu Merkherjee, Craig Lashley, Melissa Cavazos, Deric Cahill, Abigail Torres WE PROVIDE SERVICES
IN 8 COUNTIES
(ONSITE & OFFSITE)

TWO MAIN PROGAMS

#### SOCIAL SERVICES (1)

FAMILY SUPPORTIVE SERVICES (FSS)

CASE MANAGEMENT

BASIC NEEDS

HOMELESSNESS PREVENTION

ADVOCACY/OTHER

(AGES 0-21)

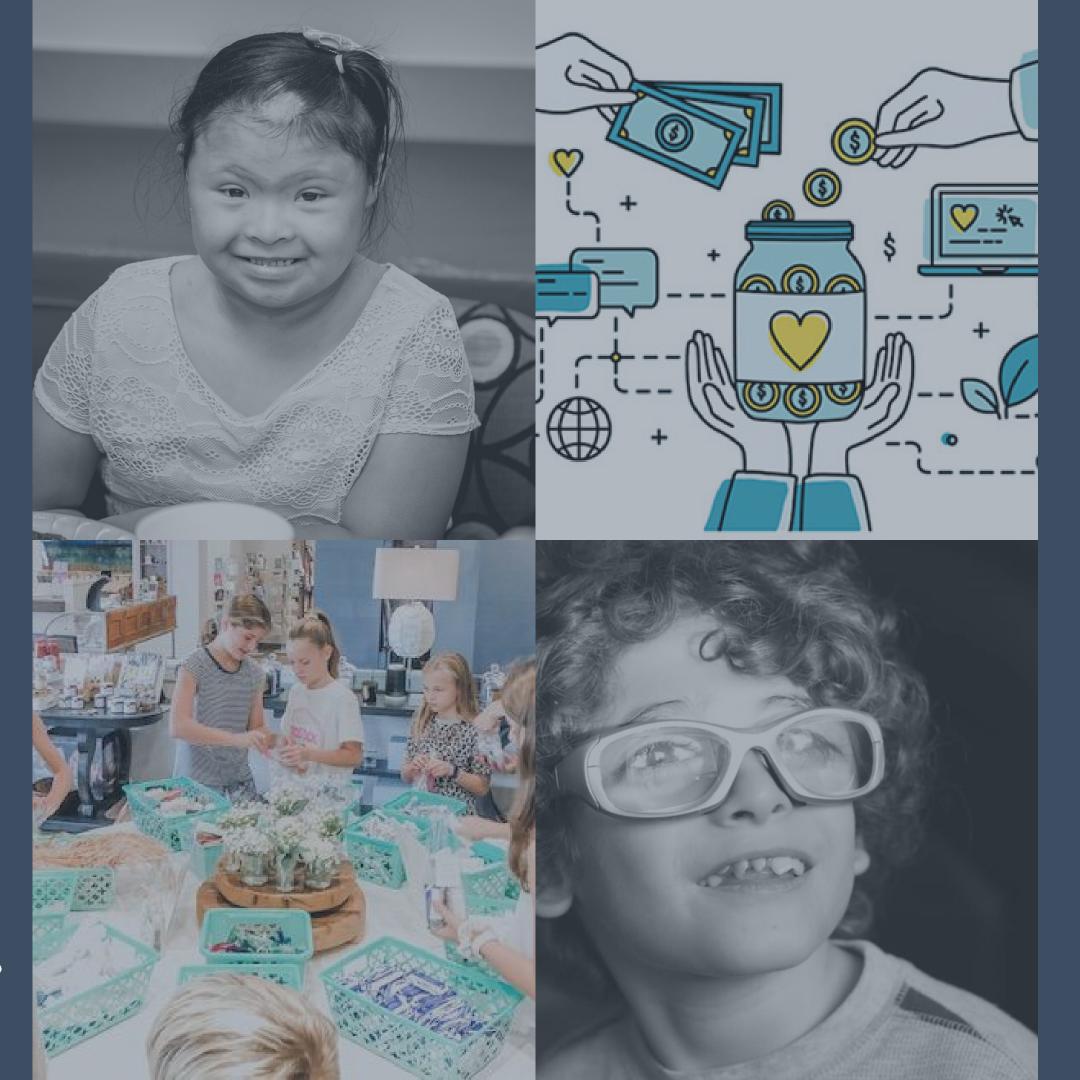
#### CHILDREN'S DEVELOPMENT (2)

EARLY CHILDHOOD EDUCATION
CLASSROOMS ON WEST DALLAS CAMPUS
THERAPY PROGRAM PARTBERS WITH UT DALLAS
NURSING SCHOOL PRACTIUMS (4 COMPANIES)
DISD PARTNERSHIP
(AGES 0-5)

## ELEVATOR PITCH







Donor-centric culture.

We thank donors 24-48 hours AFTER a gift is made.



#### MAJOR GIFTS

HIGH NET WORTH DONOR PROSPECTS
DONOR RELATIONS
CAPITAL CAMPAIGN

#### **GRANTS**

FAMILY FOUNDATIONS
CORPORATIONS & CORPORATE FOUNDATIONS
3RD PARTY/PITCHES
GOVERNMENT

#### **EVENTS**

ANNUAL LUNCHEON
3RD PARTY EVENTS
BACK TO SCHOOL
COOKIES WITH SANTA
FAMILY FUN FAIR

#### **ANNUAL APPEALS**

HOLIDAY MAILING APPEAL (December)
ONLINE GIVING/TEXT TO GIVE (April)
RECOURING GIVING VIA CREDIT CARD/WEBSITE
MEMBERSHIPS - JUBILEE AND MIGHTY MEN
SOCIAL MEDIA - PEER-TO-PEER
NTGD & GIVING TUESDAY
PROGRAM REVENUE

#### **OTHER**

VOLUNTEER PROGRAM - ONBOARDING, TRAINING, ONSITE DATABASE MANAGEMENT - NETWORK FOR GOOD



# DEPARTMENT FUNDING CATEGORIES

HOW WE RAISE SUPPORT









3rd party events and partnerships are key to sustaining our programs.

#### JUBILEE SOCIETY

MIGHTY MEN

MEMBERSHIP GROUPS

ANNUAL REVENUE

ENGAGEMENT OPPORTUNITIES





#### SUSTAINERS CLUB

\$10 month reoccurring giving club

5 vendor partners provide discounts

help promote our events, membership

t-shirt for club members







### **AMBASSADORS**

CLASS OF 2021



ELIZABETH WARD CREEL

LEEANNE LOCKEN







ARTRINITY



COMMUNITY LEADER

JENNIFER LELASH

JOHN THOMPSON

COURTNEY EDWARDS



BRIGGS FREEMAN



JOHN THOMPSON REAL ESTATE



FRANCISCO + CO



SOUTHWEST AIRLINES



BRIGGS FK



MARA'S MED SPA

## ROLE

ADVOCATE

**ENGAGE COMMUNITY** 

THROUGH:

SOCIAL MEDIA TAKE-OVER (1 WEEK A YEAR)

LUNCHEON

MEMBERSHIP EVENT HOSTS

OTHER PARTNERS





# LUNCHEON

Postponed to April 7, 2021

Every element of the event will remain the same, accept added COVID-19 health & safety protocols by venue.

We will relaunch support for the event in October, with marketing language around what 2020 sponsors' contributions enabled teams to due during COVID-19.







We plan the calendar by month, based on agency events and programs.

We use it to promote:

- member groups
- ambassadors
- annual luncheon
- world awareness days
- 3rd party events













#### FACEBOOK

@bryanshouseoa



#### INSTAGRAM

#bryanshouseoa #bhnation31 #bhsustainers #bhmightymen #bhjubilees #bhambassadors





Changing trajectories for life.

Providing systemic pathways to inclusion.



Raising families out of poverty.

# THE BEAUTY OF OUR BRANDING



JESTER&GENIUS CREATED A
BRYAN'S HOUSE STORYBOARD
ABOUT WHO WE ARE AND
WHAT OUR MESSAGE IS,
GOING FORWARD,

#### **Thank You**

We are grateful to **honor** the **life and memory** of

Earnest W. Dodd

FUNDING A WAY FORWARD:
CONTINUING TO SERVE OUR CHILDREN
WITH SPECIAL NEEDS.



#### **Job Opportunity**

**Fundraising | Nonprofit** 

#### **Development Coordinator**

(Part time: 20 hours/wk)

#### Essential: (2 years minimum

Database Entry | Non Profit Donor Relatio

ertise in a small "fundraising shop"

ent & Membership Activities Coordination cial Media | posting, engagement & calendar plannir

olunteer & membership group activity coordinatio Vork/ed at a nonprofit in similar role a plus

#### Education:

B.A. or 5 years experience equivalent in a nonprofit in similar role CFRE, Comms/ or Mktg a plus

#### ssential Technology Experience | Knowledge:

Network for Good Donor Database (2 years)

Social Media Platforms: Instagram, Facebook, Lin

Equal Opportunity Employer
Email: mramirez@bryanshouse.org
Resume & Cover Letter





## We salute all our frontliners

Thank you to our teams, and yours for your service and sacrifice during this difficult time.

We are proud to partner with CPS, DHHS Scottish Rite Hospital, Parkland, Children's & Baylor Scott & White











Bryan's

Welcome.















## 20-21 BRAND COLORS







#### Welcome

Class of 20-23 Board Member

**Paula Feinberg** 

**Raymond James** 





#### Welcome

Class of 20-23 Board Member

**Dipu Merkherjee** Symphony Retail Al





#### Welcome

Class of 20-23 Board Member

**Martha Lumatete** 

**Southwest Airlines** 







#### Welcome

Class of 20-23 Board Member

**Laura Ramirez** 

Ericsson





#### Welcome

Class of 20-23 Board Member

**Sarah Lamb** 

The Retail Connection

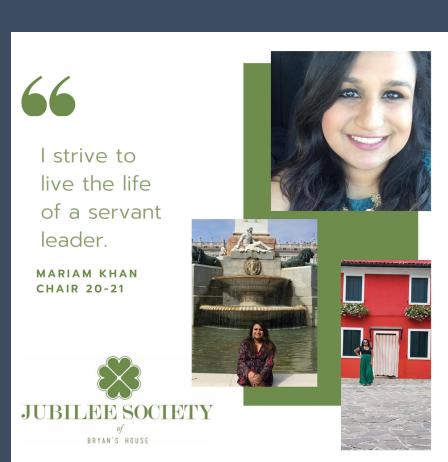


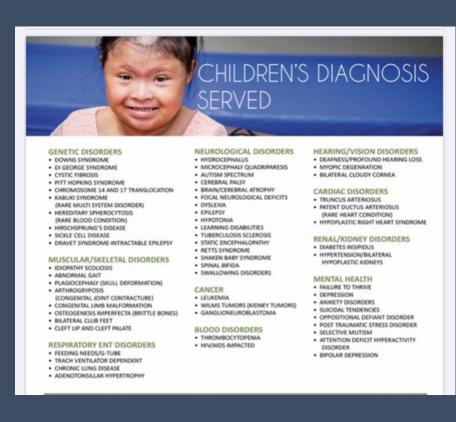












### Thank You.

#### Belinda Rodriguez

etired VP-Human Resources, AT&T ommunications, Human Resources AT&T

20-22 Women of Color Group Leader & Mentor





#### **Thank You.**

#### Monique Van Hummel

Global Marketing Strategy | Storyt Operations Leader

Volunteer 20-21 Strategy (Marketing Plan)





#### Thank You.

**Mariam Khan** 

Southwest Airlines Customer Relations/Rapid Rewards Social Care Senior Representative

Volunteer 20-21 Social Media & Memberships









# CALL FOR COMMUNITY VOLUNTEERS MENTORS

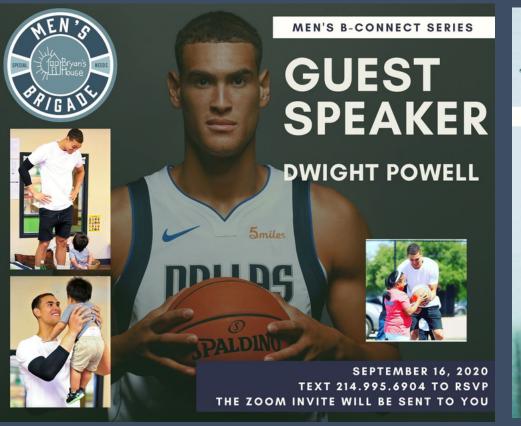
Improve the lives of others. Your help is needed because your presence makes a difference, and it's the only way things will change. #powerinourpurpose #useyoursocialcapital

Become a Volunteer: Strategic Planning.

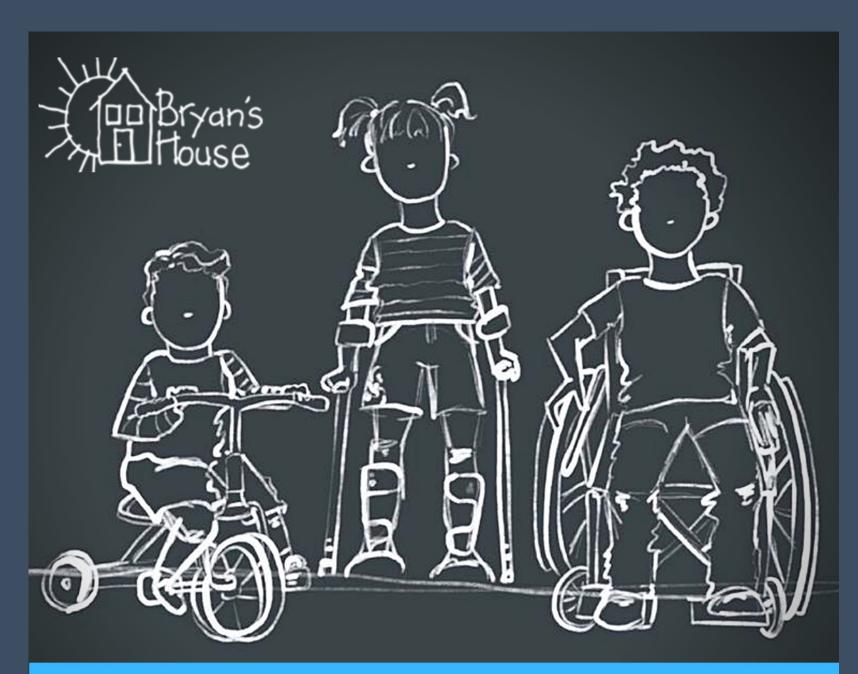
Marketing. Social Media. Membership.

www.bryanshouse.org









#### COVID-19 SUPPORT SINCE MARCH

\$101,233 WE PROVIDED EMERGENCY ASSISTANCE TO 108 FAMILIES FOR RENT, UTILITIES AND BASICS. 64 FAMILIES HAVE STABILIZED FOR THE LONG TERM. THANK YOU.